

# Sabaté Closures

## DIAM, FOR THE LOVE OF WINE



Philip JONES, Winemaker, Spencer Hill Estate  
NEW ZEALAND

### PHILIP JONES, *Winemaker* *Spencer Hill Estate - New Zealand*

"Over the past few years disc end corks had substantially reduced our TCA problems but we were still concerned over the wood flavour from natural cork in our white wines. We were looking seriously at screwcaps because of the fresh wines we had tried bottled with those closures. But we were concerned about consumer acceptability and some of the stinky wines we have seen under screw caps. We were also very concerned about the lack of oxygen transfer into the wines. Wines age

very differently with screwcap closures. Diam closures have solved all of the problems we were concerned about. No TCA, no wood flavour, no stinky wines, controlled oxygen transfer and no consumer acceptability problems. Screw caps are a great step forward but Diam is a leap ahead. We didn't want to short-change our customers so we have decided to use Diam on our complete range of wines."

### DEAN BANISTER, *National* *Sales Manager, Oeneo* *Closures Division*

"So far in Australia we have supplied over three million Diam, that is three million bottles of wine that meet the consumers expectations. We are very proud of the Diam cork which has just been recognised internationally with the Vintech gold award for innovation - the only gold award for this edition - It is the closure that the wine industry has been asking for, an answer to TCA and random oxidation as there are no bad bottles with Diam."



#### A COMMERCIAL TEAM SERVING YOUR WINE !

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